

BroadSpan Advises AGUNSA on the Acquisition of Carver Maritime Manatee



Miami, Florida – February 2023 – We are pleased to announce that BroadSpan Capital acted as exclusive financial advisor to Agencias Universales S.A. (“AGUNSA”) and its shareholders on the acquisition of 75% of the outstanding shares of Carver Maritime Manatee (“CMM”).

AGUNSA, headquartered in Santiago, Chile, is a leading multinational shipping and logistics company with operations in more than 20 countries in Latin America, the Caribbean, Europe, Asia, and the United States.

CMM is a port-logistics operating subsidiary of Carver Companies based in Tampa, FL. CMM provides port-logistics services, offering services for transloading bulk cargo through their facilities, and is an important deep-water port for ships accessing the Gulf of Mexico and the west coast of Florida.

AGUNSA's acquisition of CMM further strengthens the company's position as a global leader in shipping and logistics with its diverse portfolio of port operations, freight forwarding, and transportation platforms. CMM, with its facilities designed to serve the dry bulk cargo market, becomes the ideal partner to support the Tampa Bay and Manatee area, an important region for dry and general cargo transportation in Florida. In addition, AGUNSA's extensive global network and business relationships will allow it to take advantage of immediate trade synergies, especially on the west coast of Florida, a popular entry point for South and Central American exporters seeking to transport cargo to the United States.

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ABOUT BROADSPAN

BroadSpan Capital LLC, founded in 2001, is an independent investment banking firm that provides corporations, partnerships and government institutions with impartial advice related to mergers & acquisitions and financial restructuring in Latin America and the Caribbean. BroadSpan delivers solutions to clients from its offices in Miami, Rio de Janeiro, São Paulo, Mexico City and Medellín and through affiliate offices located in 30 countries around the world.

SELECTED BROADSPAN TRANSACTIONS

<p>Commonwealth of Puerto Rico</p>  <p>July 2022</p> <p>BroadSpan acted as financial advisor to selected bondholders.</p> <p>Puerto Rico</p>	<p> BANCO DI CARIBE</p> <p>has sold 100% of its shares to</p>  <p>June 2022</p> <p>BroadSpan acted as financial advisor to the Central Bank of Curaçao and Sint Maarten</p> <p>Curaçao</p>	<p> SERVICARGA</p> <p>TRANSPORTE E SERVIÇOS</p>  <p>March 2022</p> <p>BroadSpan acted as exclusive financial advisor to Servicarga</p> <p>Brazil</p>	<p> ecoflora</p> <p>sale of 33.3% of Ecoflora shares to</p>   <p>September 2021</p> <p>BroadSpan acted as exclusive financial advisor to Fondo Progreso</p> <p>Colombia</p>	<p> MILFRA</p> <p>has sold 100% of its equity to</p>  <p>June 2021</p> <p>BroadSpan Capital acted as exclusive financial advisor to Milfra</p> <p>Brazil</p>
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