

# BroadSpan Advised Brazil's Milfra on Sale to France's Nemera



**Rio de Janeiro, Brazil** – June 2021 – We are pleased to announce that BroadSpan Capital acted as exclusive financial advisor to Milfra and its shareholders in its sale to Nemera.

Milfra is a leading manufacturer of plastic products for the pharmaceutical industry in Brazil, specialized in the development and production of personal care applicators and oral dosers. A family-owned company founded in 1966, Milfra is known for its advanced manufacturing capabilities and operates a state-of-the-art industrial plant in Jaguariúna, the countryside of São Paulo state, with over 130 employees.

Based in La Verpillière, France, Nemera is a world-leading drug delivery device solutions provider, including medicine droppers, ointment applicators, and electronic devices. The Company had revenues of €430 million in 2020 and operates five industrial plants – two in France and one each in the United States, Germany, and Poland.

This strategic acquisition expands Nemera's global footprint in Latin America, extends its product offering, and provides a foundation for future contract manufacturing services. By integrating a key applicator pure player, Nemera will now be able to address specific patient and customer needs in the fields of gynecology and urology in Brazil.

## DEAL CONTACTS

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## ABOUT BROADSPAN

BroadSpan Capital LLC, founded in 2001, is an independent investment banking firm that provides corporations, partnerships and government institutions with impartial advice related to mergers & acquisitions and financial restructuring in Latin America and the Caribbean. BroadSpan delivers solutions to clients from its offices in Miami, Rio de Janeiro, São Paulo and Bogota and through affiliate offices located in 30 countries around the world.

## SELECTED BROADSPAN TRANSACTIONS

Brazil	Trinidad & Tobago	Brazil	Argentina	Ecuador
 has acquired  <b>June 2021</b> BroadSpan acted as exclusive financial advisor to OceanPact <small>BROADSPAN CAPITAL</small>	 has acquired  <b>February 2021</b> BroadSpan acted as exclusive financial advisor to ANSA McAL <small>BROADSPAN CAPITAL</small>	 has sold 100% of its shares to  <b>March 2021</b> BroadSpan acted as exclusive financial advisor to Seal Telecom <small>BROADSPAN CAPITAL</small>	<b>Committee of Cordoba Bondholders</b>  <b>February 2021</b> BroadSpan acted as exclusive financial advisor to the Committee <small>BROADSPAN CAPITAL</small>	<b>Committee of Ecuador Bondholders</b>  <b>September 2020</b> BroadSpan acted as exclusive financial advisor to the Committee <small>BROADSPAN CAPITAL</small>

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